

# 2018 Financials

## Facilities Managed by Audubon Nature Institute

	Aquarium and Riverfront Park	Zoo and Audubon Park	Butterfly Garden and Insectarium	Survival Center	Nature Center	TOTALS
<b>OPERATING REVENUES AND SUPPORT*</b>						
Admissions	\$10,531,950	\$5,448,030	\$1,986,460	—	—	\$17,966,440
Food Service, Catering & Gift Shops	4,576,550	10,395,580	539,540	—	2,700	15,514,370
Membership	2,690,530	2,705,890	597,990	—	—	5,994,410
Recreation, Education & Guest Services	418,780	2,816,280	12,210	10,000	64,410	3,321,680
Marketing, Events & Public Relations	364,770	963,940	—	—	—	1,328,710
Other	693,830	291,690	33,640	—	350	1,019,510
<b>NON-OPERATING ITEMS*</b>						
Dedicated Tax Millage	3,600,000	400,000 **	—	—	—	4,000,000
Audubon Fundraising Support	191,170	1,027,440	1,460	1,286,400	4,880	2,511,350
Endowment Support	—	205,700	—	—	—	205,700
Other Support	—	—	—	313,460	—	313,460
<b>TOTAL REVENUES</b>	<b>\$23,067,580</b>	<b>\$24,254,550</b>	<b>\$3,171,300</b>	<b>\$1,609,860</b>	<b>\$72,340</b>	<b>\$52,175,630</b>
<b>OPERATING EXPENSES*</b>						
Operations & Maintenance	5,317,100	6,627,030	813,720	820,650	249,950	13,828,450
Curatorial Activities	1,842,620	4,518,570	852,740	1,070,070	—	8,284,000
Food Service, Catering & Gift Shops	3,347,830	9,065,690	329,320	—	—	12,742,840
Member Services	386,830	422,460	85,940	—	—	895,230
Recreation, Education & Guest Services	1,183,290	4,013,750	185,830	261,430	139,910	5,784,210
Marketing, Events & Public Relations	990,120	2,661,590	218,120	—	—	3,869,830
Administration, Personnel & Information Systems	3,050,920	2,977,030	88,890	48,500	22,790	6,188,130
<b>TOTAL OPERATING EXPENSES</b>	<b>\$16,118,710</b>	<b>\$30,286,120</b>	<b>\$2,574,560</b>	<b>\$2,200,650</b>	<b>\$412,650</b>	<b>\$51,592,690</b>
<b>EXCESS (DEFICIT) OF REVENUES OVER EXPENDITURES</b>	<b>\$6,948,870</b>	<b>(\$6,031,570)</b>	<b>\$596,740</b>	<b>(\$590,790)</b>	<b>(\$340,310)</b>	<b>\$582,940</b>
<b>ADDITIONS TO CAPITAL ASSETS</b>	<b>\$2,654,690</b>	<b>\$6,536,040</b>	<b>\$0</b>	<b>\$744,820</b>	<b>\$617,840</b>	<b>\$10,553,390</b>

\* Excludes capital revenues and expenditures, and the depreciation associated with buildings and fixed exhibitry.

\*\* Dedicated solely to Audubon Zoo.