

## Facilities Managed by Audubon Nature Institute

# 2020 Financials

	Aquarium and Riverfront Park	Zoo and Audubon Park	Butterfly Garden and Insectarium	Survival Center	Nature Center	TOTALS
<b>OPERATING REVENUES AND SUPPORT*</b>						
Admissions	\$3,651,170	\$3,311,860	\$325,520	—	—	\$7,288,550
Food Service, Catering & Gift Shops	1,972,060	2,862,390	84,160	—	—	4,918,610
Membership	1,611,850	1,635,200	405,680	—	—	3,652,730
Recreation, Education & Guest Services	53,820	1,040,480	6,300	14,990	11,120	1,126,710
Marketing, Events & Public Relations	15,300	63,370	—	—	—	78,670
Other	521,740	338,310	178,100	27,760	—	1,065,910
<b>NON-OPERATING ITEMS*</b>						
Dedicated Tax Millage	3,753,860	644,940**	—	—	—	4,398,800
Endowment Income	1,154,590	995,060	—	738,380	62,620	2,950,650
Audubon Fundraising Support for Operations	911,660	1,248,550	50,000	883,450	—	3,093,660
Other Support	152,910	152,910	—	126,080	—	431,900
<b>TOTAL REVENUES</b>	<b>\$13,798,960</b>	<b>\$12,293,070</b>	<b>\$1,049,760</b>	<b>\$1,790,660</b>	<b>\$73,740</b>	<b>\$29,006,190</b>
<b>OPERATING EXPENSES*</b>						
Operations & Maintenance	3,604,480	5,120,070	521,860	579,230	238,570	10,064,210
Curatorial Activities	1,900,680	4,120,400	511,780	1,154,200	4,430	7,691,490
Food Service, Catering & Gift Shops	1,371,210	3,041,370	84,330	—	1,740	4,498,650
Member Services	210,400	230,730	37,170	—	—	478,300
Recreation, Education & Guest Services	574,090	2,349,040	37,010	173,390	42,100	3,175,630
Marketing, Events & Public Relations	385,060	1,200,190	177,000	—	—	1,762,250
Administration, Personnel & Information Systems	2,849,160	2,219,050	55,820	46,420	16,760	5,187,210
<b>TOTAL OPERATING EXPENSES</b>	<b>\$10,895,080</b>	<b>\$18,280,850</b>	<b>\$1,424,970</b>	<b>\$1,953,240</b>	<b>\$303,600</b>	<b>\$32,857,740</b>
<b>EXCESS (DEFICIT) OF REVENUES OVER EXPENDITURES</b>	<b>\$2,903,880</b>	<b>(\$5,987,780)</b>	<b>(\$375,210)</b>	<b>(\$162,580)</b>	<b>(\$229,860)</b>	<b>(\$3,851,550)</b>
<b>ADDITIONS TO CAPITAL ASSETS</b>	<b>\$1,725,007</b>	<b>\$2,475,423</b>	<b>\$0</b>	<b>\$273,674</b>	<b>\$0</b>	<b>\$4,474,104</b>

\* Excludes capital revenues and expenditures, and the depreciation associated with buildings and fixed exhibitry.

\*\* Dedicated solely to Audubon Zoo.