Audubon Nature Institute 2015 Park Operations and Capital Investments

| Operational Revenue Categories | Audubon Park |
|--|--------------|
| Golf Operations (greens fees, pro shop, food service) | \$1,839,645 |
| Race Fees | \$24,500 |
| Shelter Rentals | \$27,458 |
| Festival/Special Event Rentals (net of production) | |
| Subtotal, Operational Revenue | \$1,891,603 |
| Operational Expense Categories | |
| Landscaping | \$0 |
| General Operations (Security, Utilities, Horticulture, | |
| Arborists, Facilities) | \$3,862,109 |
| Other Maintenance | |
| Administration (HR, Finance, Purchasing, IS, | |
| Management, etc.) | \$376,015 |
| Subtotal, Operational Expenses | \$4,238,124 |
| Net Revenue/Loss from Operations | -\$2,346,521 |
| Transfer from Audubon Nature Institute (Fundraising, | |
| program proceeds) | \$50,771 |
| Endowment Income Distribution | \$93,488 |
| Tax Millage (net of debt service and cap imprv) | \$0 |
| Total Net Revenue/Loss | -\$2,202,262 |

Audubon Nature Institute Operations are applied to any shortfalls.

Proceeds from any programs operated in parks by Audubon's Education or Special Events departments contribute to transfers from Audubon operations to cover shortfalls in the parks.

Administration Expenses are based on a conservative 10% of centralized staff's expenses being allocated to park activities.