

**Audubon Nature Institute Operating Facilities**  
**PRELIMINARY REVENUE FOR SELECTED CATEGORIES**  
**MARCH 2016 YEAR TO DATE**

<b>(amounts in thousands)</b>	ACTUAL 2016	BUDGET 2016	BUDGET VARIANCE	%	ACTUAL 2015	PRIOR YEAR VARIANCE	%
Attendance	443	410	33	8%	394	49	12%
Admissions Revenue	\$4,217	\$3,782	\$435	12%	\$3,615	\$602	17%
Per Cap	\$9.51	\$9.22	\$0.29	3%	\$9.17	\$0.34	4%
Membership Revenue	\$1,556	\$1,529	\$27	2%	\$1,425	\$131	9%
Private Events Revenue	\$1,048	\$951	\$97	10%	\$958	\$90	9%
F&B Revenue	\$1,113	\$938	\$175	19%	\$951	\$162	17%
Gift Shop Revenue	\$1,161	\$1,123	\$38	3%	\$1,052	\$109	10%